

Inland Marine Newsletter

Our dedicated inland marine underwriters are focused on protecting your clients' property. Whether they need insurance for a building under construction, goods in transit, equipment on a work site, or materials in the custody and care of another, we'll help you find the right coverage solution. Learn more about how we can help you with your inland marine business.

Spotlight: What's your inland marine mix?

Writing inland marine coverage can help your agency grow while positively impacting your profitability. Do you know your mix of inland marine business with Liberty Mutual? Our top-producing inland marine agencies have 8.8 percent* of their book in this profitable segment. Top inland marine classes and solutions available include:

Business Class

- Construction (residential, commercial, HVAC contractors)
- Services (business, engineering)
- Retail (miscellaneous retail, art galleries)
- Wholesale (building materials, equipment dealers)
- Real estate (LROs, real estate agents, lessors)

Inland Marine Solutions

- Contractors Equipment, Builder's Risk, Installation
- Scheduled Property, Bailee's, Fine Arts
- Dealers coverage, Transportation, Equipment coverage
- Contractors Equipment, Transportation, Warehouse Legal Liability
- Scheduled Property, Commercial Articles, Equipment coverage

Our inland marine underwriters have expertise in writing a wide variety of exposures and can help your agency grow profitability. Contact your inland marine underwriter today to learn your mix of inland marine business and receive a list of high-potential premium classes in your area.

*Countrywide average; percentage will vary by state.



Top Reasons to Write Inland Marine with Liberty Mutual

- 20% commission on all policies
- Easy to quote through eCLIQ®, and quick turnaround
- High policy retention
- Dedicated inland marine underwriters
- Wide variety of solutions and better companion coverage for customers
- High average hit ratio (~50%)
- Up to \$50 million in capacity



Marketing Resources

For a quick overview of Liberty Mutual's inland marine offerings, check out our [product overview](#).

- [Builder's Risk highlights for agents and brokers](#)
- [Contractors Equipment highlights for agents and brokers](#)
- [Contractors Equipment for policyholders](#)
- [Motor Truck Cargo for agents and brokers](#)

Recent Success List

Account Classification	Premium
Motor Truck Cargo and Warehouse Legal	\$86,771
Contractors Equipment for Landfill Operations	\$29,002
Contractors Equipment/Transportation/Installation – Concrete Contractor	\$27,808
Contractors Equipment/Installation Floater/MTC – General Contractor	\$18,826
Warehouse Legal – Packaged Goods – Nonperishable	\$15,857
Builder's Risk – New Construction	\$15,528
Builder's Risk – Renovation of Commercial Building	\$10,371
Motor Truck Cargo – Nonperishable	\$8,832
Transportation	\$7,498
Scheduled Property Floater – Audio	\$4,342
Computer EDP Coverage – Large Office	\$3,789

**Our goal is to help you write profitable inland marine business.
Send us your new business submissions today!**

[Quote now](#)

This document provides a general description of this program or service. See your policy, service contract, or program documentation for actual terms and conditions. Insurance underwritten by Liberty Mutual Insurance Company or its affiliates or subsidiaries.