

# Agent and Broker Training

Q2 2019



FOR AGENTS AND BROKERS

## Learning Opportunities from Liberty Mutual Insurance

Want training that's convenient, highly effective, and fits your schedule? We've designed a number of programs to enhance skills at all levels, from customer service representative to agency principal. Many courses even include continuing education (CE) credits.

Below are the classes and live webcasts offered between April and June 2019. Sign up now to get the class you want — many class sizes are limited.

*(Click on the location links below to register.)*

### Commercial Basics On Demand

Non-CE online course, learn on your own schedule, at your own pace!

This course lays the groundwork for producers and CSRs who are new to commercial lines and will cover:

- Major commercial lines of business
- ISO coverages, exclusions, and definitions
- Liberty Mutual Package offerings

Includes knowledge checks, case studies and a mentor guide to facilitate post-study discussion with your manager.

**Cost: \$189**

**Length: self-paced, approximately 4-6 hours**

[Register Here](#)

### On-Location Classes:

**Commercial Insurance 101 – Coverage Fundamentals, 2 days – \$189, CE credits available**

<a href="#">Los Angeles, CA</a>	Apr. 3-4
<a href="#">Duluth, GA</a>	Apr. 3-4
<a href="#">Keene, NH</a>	Apr. 3-4
<a href="#">Camp Hill, PA</a>	Apr. 10-11
<a href="#">Warrenville, IL</a>	Apr. 17-18
<a href="#">Englewood, CO</a>	Apr. 17-18
<a href="#">Chandler, AZ</a>	Apr. 17-18
<a href="#">Weston, MA</a>	Apr. 24-25
<a href="#">Houston, TX</a>	Apr. 24-25
<a href="#">Flowood, MS</a>	May 1-2
<a href="#">Indianapolis, IN</a>	May 1-2
<a href="#">Fairfield, OH</a>	May 1-2
<a href="#">Walnut Creek, CA</a>	May 8-9
<a href="#">Charlotte, NC</a>	May 8-9
<a href="#">Oklahoma City, OK</a>	May 8-9
<a href="#">Birmingham, AL</a>	May 22-23
<a href="#">Lake Mary, FL</a>	May 22-23
<a href="#">Hopkins, MN</a>	Jun. 19-20

**Commercial Insurance 201 – Exposure Analysis through Case Studies, 2 days – \$189, CE credits available**

<a href="#">Plano, TX</a>	Apr. 10-11
<a href="#">Seattle, WA</a>	Apr. 10-11
<a href="#">Chesterfield, MO</a>	Apr. 17-18
<a href="#">Englewood, CO</a>	May 7-8
<a href="#">Rocklin, CA</a>	May 22-23
<a href="#">Oklahoma City, OK</a>	Jun. 5-6
<a href="#">Camp Hill, PA</a>	Jun. 19-20

### Instructor-Led CE Webinars:

**Training Tuesday, 2 hours – \$25 per class, CE credits available, [find details here](#)**

Workers Compensation	Apr. 2
Commercial Auto Coverage Gaps and Endorsements	Apr. 9
Rating Fundamentals - Property	Apr. 16
Commercial Property Coverage Gaps and Endorsements	Apr. 23
Equipment Breakdown	Apr. 30
Business Income	May 7
Extra Expense	May 21
Employment Practices Liability Insurance	Jun. 4
Commercial General Liability Coverage Gaps and Endorsements	Jun. 18
Waiver of Subrogation	Jun. 25

### Register today!

To register or find more information, including state-specific details about continuing education credit courses, please visit the [Agent Learning Center](#).

To access our Agent Learning Center (ALC), you need a User ID, which your agency administrator can provide. If you don't have a User ID for the Agents' Portal, your portal administrator can create one for you. For portal support, call 888-451-8414 or send an email to [agencyinterfacesupport@libertymutual.com](mailto:agencyinterfacesupport@libertymutual.com). For assistance registering for a class, please contact [agent.help@libertymutual.com](mailto:agent.help@libertymutual.com).



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