

Inland Marine Newsletter

Construction season is right around the corner, which means it's prime Builder's Risk season! You provided valuable feedback, which resulted in new endorsements and system enhancements to our Builder's Risk program. These changes now make it easier for you to provide your clients with comprehensive protection and improve your ease of doing business when using our eCLIQ® system. Read on to learn more.



New Builder's Risk Endorsements:

We've bundled the most frequently requested coverages to create two new endorsements, making it easier for you to protect your clients.

- Builder's Risk Extension Endorsement, recommended for new residential or commercial projects valued over \$1,000,000
- Builder's Risk Extension Plus Endorsement, recommended for new residential or commercial projects valued over \$10,000,000

These are available in most states, exceptions include: LA effective 9/15/19; CA, IL, MA and NY pending approval.



Builder's Risk System Enhancements & Changes

For risks where you don't need the bundled enhancements, but higher limits on selected coverages, we have expanded the automated rating of increased limits on the following coverages. This allows you to select the amount your client needs, without having to contact your underwriter.

- Additional Debris Removal Expenses
- Expediting Expenses
- Fire Department Service Charges
- Ordinance or Law Coverage
- Sewer Backup Coverages
- Testing Coverages

This functionality is available in most states, exceptions include: LA, effective 9/15/19, and CA, IL, MA and NY, pending approval.



Optional Forms Available

We've improved the automation within eCLIQ to give you the ability to select from a wider variety of endorsements. This eliminates the need to call your underwriter to have these non-premium bearing endorsements attached.

- Adding Interests of Subcontractors
- Additional Named Insured Extension
- Blanket Loss Payee
- Delay in Completion
- Escalation Clause
- Mortgageholders Endorsement
- Replacement Cost – Building Materials
- Thirty Day Notice of Cancellation
- Total Wind Exclusion
- Waiver of Subrogation

The following premium-bearing forms are also available in eCLIQ for quoting, however, they require underwriter approval.

- Model Home and Sales Office Extension
- Unsold Home
- Deletion of Existing Building Exclusion

This functionality is available in most states, exceptions include: LA effective 9/15/19; CA, IL, MA and NY, pending approval.



Updated Quote Proposal

Our updated quote proposal form is more robust, showing all included coverage and limits, eliminating the need for manual adjustments.



Marketing Resources

- [NEW - New Builders' Risk Endorsements, including coverage limits](#)
- [NEW - Builder's Risk for policyholders](#)
- [NEW - Inland Marine Updates, includes all recent enhancements and updates](#)
- [Product overview](#)
- [Builder's Risk highlights for agents and brokers](#)
- [Contractors Equipment highlights for agents and brokers](#)
- [Contractors Equipment for policyholders](#)
- [Motor Truck Cargo for agents and brokers](#)



Did you miss our recent Coffee Break Webinar?

Our recent Coffee Break webinar covers the Inland Marine Flexible Solutions Liberty Mutual has to offer. Click the icon below to watch now.



Recent Success List

Account Classification	Premium
Builder's Risk, new construction of senior living facility	\$64,683
Motor Truck Cargo, paper products & dry food	\$63,835
Builder's Risk, new construction of warehouse	\$43,923
Motor Truck Cargo, general freight	\$25,874
Radio & Television Towers	\$17,063
Mobile Equipment, recycling operations	\$12,189
Contractor's Equipment, excavation work	\$10,909
Installation Floater, HVAC contractor	\$9,943
Installation Floater, electrical work	\$9,440
Contractor's Equipment, street & road contractor	\$6,500
Scheduled Property Floater	\$5,783
Fine Arts Floater, retail store	\$2,079
Commercial Articles Floater, cameras	\$1,203
Builder's Risk, home renovation	\$766

Our dedicated inland marine underwriters are focused on helping you find the right coverage solution for your clients, and help you build your book of profitable inland marine business. Contact your inland marine underwriter with any questions or business opportunities.

[Quote now](#)

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