

Raise Your Game with Convenient Classes and Webinars

Q4 2019



TRAINING FOR AGENTS AND BROKERS

Sign up today!

You're looking for effective training that fits your busy schedule. That's why we've designed on-location classes that enhance skills for a range of roles, from customer service representative to agency principal. Many of these courses even include continuing education (CE) credits.

Below you'll see the on-location classes and live webcasts we're offering in October, November, and December. To register, just click the class location link below. Many classes have size limits, so it's a good idea to sign up right away to get the class you want.

On-Location Classes

Commercial Insurance 101: Coverage Fundamentals 2 days, \$189, CE credits available

Glenn Allen, VA	October 2-3	Seattle, WA	November 6-7
Portland, OR	October 15-16	Louisville, KY	November 13-14
Lake Mary, FL	October 21-22	Keene, NH	November 20-21
Rocky Hill, CT	October 23-24		

Commercial Insurance 201: Exposure Analysis Through Case Studies 2 days, \$189, CE credits available

Charlotte, NC	October 9-10	Seattle, WA	October 23-24
Rocklin, CA	October 9-10	Blue Bell, PA	November 6-7
Chandler, AZ	October 23-24	San Diego, CA	December 11-12
Lake Mary, FL	October 23-24		

Instructor-Led CE Webinars

Training Tuesdays. [Details here](#)

2 hours, \$25 per class, CE credits available

Auto Coverage Gaps & Endorsements	October 1
Property Coverage Gaps & Endorsements	October 8
General Liability Coverage Gaps & Endorsements	October 15
Construction Defect	October 22
Waiver of Subrogation	October 29
Employment Practices Liability Insurance	November 5
Contractual Liability	November 12
Cyber Security	November 19
Property Coverage Gaps & Endorsements	December 3

Register today!

To register or learn more – including state-specific details about continuing education credit courses, visit our [Agent Learning Center](#).

Learn Commercial Basics On-Demand at Your Pace

Our comprehensive online course is designed to fit your schedule.

Producers and CSRs, if you're new to commercial lines, here's an ideal way to learn the foundations of:

- Major commercial lines of business
- ISO coverages, exclusions, and definitions
- Liberty Mutual package offerings

This course includes knowledge checks, case studies, and a mentor guide to facilitate additional discussion with your manager. No CE credits.

Cost: \$189

Length: 4–6 hours, self-paced

[Register now](#)

To access our Agent Learning Center, you need a user ID from your agency administrator. If you don't have a user ID for the Agents' Portal, your portal administrator can create one for you. For portal support, call 888-451-8414 or email agencyinterfacesupport@libertymutual.com

For assistance registering for a class, email agent.help@libertymutual.com

libertymutualgroup.com/business