

Inland Marine Newsletter

Great things are happening in Inland Marine this year: new endorsements, system enhancements, a revised proposal form, and now new brochures! While you've seen communications about the recent changes and updates, we also have training resources to make it easier for you to learn about and take full advantage of all our products and resources, including the [new features](#). Read on to learn more about training you can watch at your own pace, new brochures for helping you grow your business, and our most recent success list.



Take a Coffee Break with us!

We know it isn't easy to make time to attend training sessions, so we've created Coffee Break webinars with this in mind. Our Coffee Break webinars offer a brief 20-minute review on a specific topic, which is essentially enough time for a coffee break! Coffee Break webinars are offered monthly on a variety of topics, and you can sign up for them through our [Helping You Succeed](#) site.

If you missed our recent Inland Marine Coffee Breaks, no problem, we've got you covered. Below are descriptions of and links to the most recent inland marine topics.

Builder's Risk Enhancements – Offering Flexibility and Peace of Mind

Learn about the recently launched system and product enhancements including the new Builder's Risk Extension Endorsements (available in most states. Exceptions include LA, where it will be effective starting 9/15/19; and CA pending approval)

Inland Marine – Flexible Solutions for Property on the Move

This webinar covers our inland marine capabilities, products, and how we can help protect your clients from a wide range of risks.

Explore additional inland marine videos available on the [Helping You Succeed](#) site:

- [Inland Marine – Beyond Builder's Risk](#)
- [Demystifying the Warehouse Legal Liability Form](#)
- [Contractor's Equipment – Beyond the Backhoe](#)
- [Exploring the Flexibility of the Scheduled Property Floater](#)
- [Why Fine Arts Belongs on Inland Marine Forms](#)
- [Deep Dive Into Installation Floater](#)



eCLIQ® Learn it Fast in Three Minutes or Less Videos

Learn how to quickly quote the following in eCLIQ:

- [Builder's Risk](#) – includes how to add our new Builder's Risk endorsements
- [Contractor's Equipment](#)
- [Miscellaneous Scheduled Property](#)



New Marketing Resources

We've updated our brochures with streamlined information and a fresh new look. Click the links below to view and download. Visit our [Marketing Resource Center \(MRC\)](#) to order printed copies free of charge.

- [Inland Marine Updates](#) – covers recent enhancements (view/download only)
- [New Builder's Risk Endorsements, Including Coverage Limits](#)
- [Builder's Risk for Policyholders](#)
- [Builder's Risk highlights for Agents and Brokers](#)
- [Contractor's Equipment highlights for Agents and Brokers](#)
- [Contractor's Equipment for Policyholders](#)
- [Motor Truck Cargo for Agents and Brokers](#)
- [Product Overview](#)



Recent Success List

Account Classification	Premium
Builder's Risk, airport expansion	\$64,968
Contractor's Equipment, pipeline and excavation contractor	\$53,520
Motor Truck Cargo, dry van hauling	\$51,250
Builder's Risk, school new construction	\$46,809
Mobile Equipment, MRI and medical equipment	\$19,554
Builder's Risk, hotel renovation	\$18,211
Motor Truck Cargo and Warehouse Legal Liability, logistics company	\$16,175
Commercial Articles Floater, cameras	\$8,958
Scheduled Property Floater, food truck	\$4,290
Installation Floater, floor installations	\$3,705
Bailee's, dry cleaner	\$2,768
Builder's Risk, home renovation	\$2,491
Installation Floater, electrical work	\$2,000
Scheduled Property Floater, photographic studio	\$500

Our dedicated local inland marine underwriters are focused on helping you find the right coverage solutions for your clients and helping you build your book of profitable inland marine business. Contact your inland marine underwriter with any questions or business opportunities.

[Quote now](#)

Availability of coverage may vary by state. Please contact your inland marine underwriter for details. For larger risks, contact our National Accounts Property Inland Marine group.

The descriptions of coverage are necessarily brief and subject to the provisions, limitations, and exclusions that can only be expressed in the policy and related endorsements. The actual terms and conditions of the policies determine the coverage and limits afforded. Insurance underwritten by Liberty Mutual Insurance Company or its affiliates or subsidiaries.

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