Inland Marine Newsletter

Get Inland Marine information anytime, anywhere, with our online resources! This issue provides information on how you can get Inland Marine quotes faster by using eCLIQ®, our signature online quoting platform. We also have on-demand webinars about our updated Builder's Risk program, as well as an overview of all our Inland Marine offerings. Read on to learn more.

Use eCLIQ to get your quotes faster

Get your Builder's Risk, Contractor's Equipment, and Scheduled Property quotes faster by using our eCLIQ system.

Benefits of going online:

- Get your quote faster, right from the comfort of your own office, with no need to send a paper application to your underwriter.
- Most Builder's Risk eCLIQ submissions up to $2.5 million can be bound by the agent, without underwriter intervention.
- For policies under $5,000 that require an underwriter review, you will hear back within two hours.

See for yourself how easy it is

Check out these two-minute videos to see for yourself how easy it is to use eCLIQ:

- How to Quote Builder's Risk in eCLIQ
- How to Quote Contractor's Equipment in eCLIQ
- How to Quote Miscellaneous Scheduled Property in eCLIQ

On-demand videos

Learn more about our Builder's Risk and overall Inland Marine offerings by watching our on-demand videos when it's most convenient for you.

Builder's Risk — What's New for Flexibility and Peace of Mind
Learn about system and product enhancements recently launched, including the new Builder's Risk Extension Endorsements (CA pending approval).

Inland Marine — Flexible Solutions for Property on the Move
This webinar covers our Inland Marine capabilities, products, and how we can help protect your clients from a wide range of risks.

Marketing Resources

Use digital versions or order printed flyers, free of charge, from our Marketing Resource Center (MRC). Click the links below to view and download.

- Inland Marine Updates — covers recent enhancements (view/download only)
- New Builder's Risk Endorsements, Including Coverage Limits
- Builder's Risk for Policyholders
- Builder's Risk highlights for Agents and Brokers
- Contractor's Equipment highlights for Agents and Brokers
- Contractor's Equipment for Policyholders
- Motor Truck Cargo for Agents and Brokers
- Product Overview

Inland Marine Minimum Premium Changes

Selected states will see a change for inland marine minimum premiums starting 10/1/19. View the bulletin for specifics.

Recent Success List

Account Classification	Premium
Builder's Risk, new construction, school	$88,242
Contractor's Equipment, excavation contractor	$38,340
Warehouse Legal, bulk dry goods	$30,362
Contractor's Equipment, lawn and garden services	$28,418
Motor Truck Cargo, contract carrier	$24,010
Motor Truck Cargo, general freight	$19,889
Builder's Risk, new construction, hotel	$19,713
Scheduled Personal Property, golf course	$16,494
Equipment Rental, contractor's equipment	$14,395
Installation, electrical work	$5,845
New Construction, residential	$2,265
Commercial Article Floater, camera equipment	$1,545

Our dedicated local inland marine underwriters are focused on helping you find the right coverage solution for your clients, and help you build your book of profitable inland marine business. Contact your inland marine underwriter with any questions or business opportunities.

Quote now